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Charming e-cigarette users with distorted science: Examining the impact of misleading and false claims about nicotine on beliefs about the tobacco industry

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Charming e-cigarette users with distorted science: Examining the impact of misleading and false claims about nicotine on beliefs about the tobacco industry

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Abstract

Objective. To examine the role of social media in promoting recall and belief of distorted science about nicotine and whether recall and belief in turn predict tobacco industry beliefs.

Design. Young adults 18-34 (*N*=1225) were surveyed cross-sectionally via online Qualtrics panel. The survey assessed recall and belief in three claims about nicotine and COVID-19 and three about nicotine in general followed by assessments of industry beliefs and use of social media. Ordinal logistic regression with robust standard errors controlling for gender, race/ethnicity, education, current e-cigarette use, and age was used to examine relationships between variables.

Results. Twitter use was associated with higher odds of recall (*OR*=1.21,95% *CI*=1.01, 1.44) and belief (*OR*=1.26,*CI*=1.04, 1.52) in COVID-19 specific distorted science. YouTube use was associated with higher odds of believing COVID-19 specific distorted science (*OR*=1.32,*CI*=1.09, 1.60). Reddit use was associated with lower odds of believing COVID-19 specific distorted science (*OR*=0.72,*CI*=0.59, 0.88). Recall (*OR*=1.26,*CI*=1.07, 1.47) and belief, (*OR*=1.28,*CI*=1.09, 1.50) in distorted science about nicotine in general as well as belief in distorted science specific to COVID-19, (*OR* = 1.61,*CI*=1.34, 1.95) were associated with more positive beliefs about the tobacco industry. Belief distorted science about nicotine in general was associated with more negative beliefs about the tobacco industry (*OR*=1.18,*CI*=1.02, 1.35).

Conclusions. Use of social media platforms may help to both spread and dispel distorted science about nicotine. Addressing distorted science about nicotine is important, as it appears to be associated with more favorable views of the tobacco industry which may erode public support for effective regulation.

What this paper adds:

This study provides evidence of the role of social media in both disseminating as well as dispelling misleading and potentially harmful misinformation about nicotine and suggests a role for counter messaging. Additionally, addressing misinformation about nicotine is important, as it appears to be associated with more favorable views of the tobacco industry which may erode public support for effective regulation.

38 **Strengths and Limitations of this Study**

- 39 • This study uses a large sample size to answer a novel and timely research question
40 examining the distorted information environment surrounding nicotine and COVID-19.
- 41 • This study addresses an understudied area of tobacco control research, namely tobacco
42 users' perceptions of the tobacco industry and how this may play into public perception
43 of their products, and by extension, how they are regulated.
- 44 • This study is cross-sectional and thus causality cannot be identified from the analysis.
- 45 • This study sample is large, however, it is not nationally representative and therefore
46 limited in terms of external generalizability.

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Background

Tobacco companies and some harm reduction advocates are promoting misleading and even patently false claims about nicotine to frame efforts to regulate next generation nicotine products as “anti-science.” There is a legitimate need to differentiate the harmful consequences of combustible cigarette (CCs) use from those of nicotine, as nicotine replacement therapy (NRT) offers an evidence-based means to reduce the public health impact of smoking [1-3]. However, dissemination of unsubstantiated claims about nicotine as a harmless stimulant or even a therapeutic method can undermine public health by promoting the use of an addictive substance [4, 5]. The distortion of science to fit a pro-tobacco narrative has a long history [6], and is now emerging to counter evidence of the dangers associated with e-cigarette (EC) use [7]. The tobacco industry has seized upon the affordances of social media to disseminate distorted interpretations of science and misinformation about ECs [8, 9], often through the lens of harm reduction [10]. The resulting impact threatens to position tobacco companies in a more positive light as advocates for the health of former smokers instead of purveyors and marketers of a harmful product, which in turn threatens to undermine regulatory efforts. This research examines the potential role of social media in disseminating distorted science about nicotine both in the context of the COVID-19 pandemic and in general, and the extent to which recall and belief in such information affects beliefs about the tobacco industry.

Public understanding of the harms of nicotine are inextricably linked to harm perceptions of CCs posing challenges to health communicators and practitioners [11]. The most recent systematic literature review found that while most research showed relatively lower risk perceptions for NRT and ECs compared to CCs, there remains confusion surrounding various non-combustible products [1]. One study using data from the National Youth Tobacco Survey

found that between 22-33% of respondents believed smokeless products were *more* dangerous than CCs [12]. Another sample of young adults found that more than half of respondents erroneously believed that nicotine was the cancer-causing agent in CCs, and that the risks of ECs and NRT were equal to that of CCs [5]. Many of the same misperceptions were even held by a majority of physicians [13]. These mistaken beliefs are problematic in that they can deter evidenced-based NRT treatment that reduces the burden of tobacco-related illness on current smokers [11, 14, 15]. However, EC advocates have seized on this confusion regarding the risks posed by nicotine to conflate scientific support for the evidence-based benefits of NRT for helping smokers quit with unsubstantiated claims about the safety of ECs [11]. Moreover, media purporting to “uncover the truth behind nicotine” [16, 17], and broader efforts by tobacco companies to market next generation products like ECs as safe alternatives to smoking, “tobacco free,” or “clean nicotine” [18-20] represent deliberate attempts to undermine regulatory efforts and by distorting scientific evidence.

Although nicotine is not responsible for many of the most well-known consequences of smoking [21, 22], nicotine can harm the cardiovascular system [23-26], have adverse consequences on neural development [27-30] and is an addictive substance with strong potential for lifelong abuse [31]. The societal consequences of the widespread belief that nicotine is harmless threatens to expand nicotine addiction far beyond current levels driven by smoking, as beliefs about nicotine predict product use [5]. Recent research suggests that social media, in particular, has a high volume of problematic information about nicotine and nicotine products [9]. Thus, it is important to examine the prevalence and potential effects of such information, particularly on EC users to whom much of this information is targeted [32, 33].

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93 The ambiguity surrounding COVID-19 has made it a common topic of misinformation
94 [34], particularly with respect to the effects of nicotine. One prominent example is based on a
95 review of clinical data in Wuhan Province, China showing a significantly lower prevalence of
96 smokers among patients admitted to ICUs for COVID-19 in the early months of the pandemic
97 [35, 36]. These findings prompted an editorial [37] and the registration of clinical trials testing
98 the hypothesis that nicotine may prevent infection and progression of COVID-19 [38]. While the
99 clinical trials have not yet concluded, research conducted since does not support any therapeutic
100 or prophylactic benefits of nicotine on COVID-19 [38]. In fact, recent research has shown that in
101 addition to smoking increasing odds of disease progression and severe symptoms [39-41], a
102 recent systematic review strongly suggests that nicotine, including ECs and even smokeless
103 products, are a likely risk factor for infection and progression of COVID-19 [42]. Although more
104 research is needed to make definitive claims about the effects of nicotine, there is currently no
105 evidence supporting a therapeutic use for nicotine with respect to COVID-19. Despite the lack of
106 supporting evidence and significant evidence to the contrary, an analysis of twitter discourse
107 identified a substantial presence of content related to prevention or treatment of COVID-19 with
108 nicotine [43].

109 Whether a deliberate effort by EC advocates or a product of online discourse with
110 minimal moderation, the dissemination of distorted science about nicotine on social media poses
111 a barrier to public health. Researchers have identified a variety of potential impacts of such
112 information among EC users including bulk buying and increased usage [33]. Additionally, the
113 dissemination of information distorting the science of nicotine safety is likely to directly
114 undermine efforts to regulate the industry by creating more favorable views of ECs and the
115 companies who manufacture them. The most recent review of the literature suggests EC-related

content on social media tends to be favorable to EC use [44]. Moreover, analysis of social media posts suggests an environment hostile to regulation [45] with a significant presence of sponsored industry advocacy messaging [46]. The dissemination of distorted science positioning regulatory efforts in opposition to public health threatens to further deceive the public regarding the safety of nicotine and ECs [7]. The evidence to date highlights a need to examine the extent to which distorted science about nicotine is disseminated on social media and its potential impact on tobacco industry attitudes. Specifically, this work investigates the extent to which use of specific social media platforms are associated with recall and belief in distorted science about nicotine. We also aim to investigate the relationship between beliefs about the tobacco industry and recall and belief in distorted science about nicotine.

METHODS

Data Collection

Online Panel Survey

We contracted with Qualtrics to recruit N=1225 participants ages 18-34 for a survey, fielded June 4-June 11, 2021, to examine the relationship between exposure to and belief in distorted science about nicotine in general and in the context of COVID-19, social media use, and tobacco industry attitudes. An initial sample of N=2088 people consented to participate in the study. Of those, n=495 failed an attention check asking to select a specific response, n=90 were removed for other quality control reasons (e.g. straight line responding), and n=278 were removed for incomplete response sets leaving a final sample of N=1225. Participants were a convenience sample and were aged 18-34 (M(SD)=26.95(4.85), 40.8% male, 70.27% white, with 39.39% reporting a high school diploma/GED or lower education. We oversampled for current

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EC users (59.76%) with 75.27% reporting having ever used an ECs and having used ECs products an average of 11.97 (SD=11.89) days in the last month.

Patient and Public Involvement

No patients or public were involved in the development of this research.

Measures

Social media use

Consistent with the literature, we assessed active (e.g. posting), passive (e.g. scrolling), and social (e.g. commenting) elements of social media use [47]. Participants first indicated whether they used several social media platforms. For each platform, a use index was calculated based on the average of three items: whether the participant 1) checks content, 2) posts content, and 3) responds to comments on each platform rarely (1), sometimes (2), or often (3). Table 1 provides summary statistics for both the percentage of our sample who used each platform as well as the average amount of use.

Recall and belief of distorted science indices

COVID-19 related. Recall and belief indices for distorted science related to COVID-19 were calculated based on responses to three specific claims. The first claim that smokers are less likely to be hospitalized for COVID-19 was related to the early review cited above and was recalled by 12.53% with 11.65% believing it was either probably or definitely true. Claim two represented the conclusions drawn by that study and the hypothesis then tested in future research that “nicotine prevents the virus that causes COVID-19 from infecting cells” and was recalled by 10.35% and believed by 9.35%. Finally, the third claim that “chemicals in vaping liquid (e.g. propylene glycol) sterilize the air to protect from COVID infection” represents a misappropriation of a very old study [48] that was promoted as evidence to support EC use

161 during the pandemic. Similar to the previous claims, 10.78% recalled while 9.47% believed it
162 was probably or definitely true. Summative indices were calculated for each participant with
163 higher values indicating a given respondent recalled $M(SD)=0.33(0.74)$ and believed
164 $M(SD)=0.30(0.72)$ between zero and three misleading scientific claims.

165 General nicotine. Recall and belief in three claims about nicotine safety were assessed in
166 the same manner as above. Participants indicated whether they recalled and believed three
167 statements that have been promoted in either popular media or advertising for ECs: “Nicotine is
168 only addictive when smoked from a cigarette” was recalled by 14.02% and believed by 13.29%.
169 “Nicotine by itself is no more harmful than caffeine from a cup of coffee” was recalled by
170 31.09% and believed by 29.02%. Finally, “Nicotine is useful as a medical treatment for people
171 with mood, attention, or memory disorders” was recalled by 20.79% and believed by 22.66%.
172 Summative indices were calculated for each participant. A given respondent recalled
173 $M(SD)=0.66(0.83)$ and believed $M(SD)=0.65(0.84)$ between zero and three misleading claims
174 about nicotine safety.

175 *Industry belief indices*

176 Participants indicated how true they believed three positive and three negative statements
177 about tobacco companies to be using a four-point scale from completely false to completely true.
178 In general, participants were more likely to believe that negative statements were either mostly
179 or completely true including that companies use candy flavors to lure young people (77.84%),
180 spread false research about the safety of their products (74.57%), and that politicians take money
181 from tobacco companies to oppose regulations (80%). However, a substantial portion of
182 respondents believed positive statements were either mostly or completely true as well including
183 that tobacco companies were honest about the safety of their products (46.20%), are part of the

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solution to ending smoking (39%), and that they do good things for the community like donate to charity (48.90%). Summative indices were created for the number of positive $M(SD)=0.99(1.01)$ and negative $M(SD)=1.86(1.06)$ beliefs about the tobacco industry that participants reported to be either “mostly” or “completely true”.

Analysis

Analyses were conducted using STATA v15. Ordinal logistic regression models with robust standard errors were used to calculate odds ratios and 95% confidence intervals for the association between social media platform use and recall and belief indices and for the association between recall and belief indices and tobacco industry beliefs. Analyses also included age, dummy codes for female, non-Hispanic Black, Hispanic, a high school diploma/GED or lower education, and current EC use.

RESULTS

Social media use and recall and belief in distorted science

Table 2 presents odds ratios and 95% confidence intervals for ordinal logistic regression models. COVID-19-related distorted science recall was significantly less likely among female participants, but more likely among Black participants and those who used ECs. Greater Twitter use was associated with higher odds of recalling distorted science about nicotine and COVID-19. Belief in distorted science about nicotine and COVID-19 followed a similar trend. Female participants were less likely to believe these claims while Black participants or those who used ECs were more likely to believe them. Finally, greater use of both Twitter and YouTube were associated with higher likelihood of believing these claims while greater Reddit use was associated with lower likelihood of believing them. For distorted science about nicotine in general, female participants were less likely to recall or believe these claims. Black participants

207 were more likely to believe these claims, however recall failed to reach significance. EC users
208 were more likely to recall and believe these claims while lower education participants were more
209 likely to believe them, but not to recall exposure to them in the last year. Although TikTok and
210 Twitter approached significance in predicting belief in claims related to nicotine in general, none
211 of the social media platforms reached significance for either recall or belief in these claims.

212 *Recall and belief in misinformation and tobacco industry beliefs*

213 Table 3 presents odds ratios and 95% confidence intervals for ordinal logistic regression
214 models. Current EC use was associated with more positive beliefs and less negative beliefs about
215 the tobacco industry. Moreover, less educated participants held less negative beliefs while
216 Hispanic participants were more likely to hold negative beliefs. Recall and belief in claims
217 distorting science of nicotine in general and belief in claims distorting science about nicotine and
218 COVID-19 were associated with more positive beliefs about the tobacco industry. Recall of
219 distorted science related to nicotine and COVID-19 approached significance in the same
220 direction. Only belief in distorted claims about nicotine in general was associated with more
221 negative beliefs about the tobacco industry.

222 **DISCUSSION**

223 The most important conclusion to draw from this research is that a substantial portion of
224 18–34 year-olds, a demographic far less likely to smoke combustible cigarettes than previous
225 generations [49], accept several erroneous claims about nicotine. In our sample, nearly 1 in 3
226 believed nicotine to be no more harmful than a cup of coffee, 1 in 4 believed nicotine to be
227 useful as a medical treatment for mood, attention, or memory disorders, and more than 1 in 8
228 believed that unlike CCs, nicotine from ECs is not addictive. While it is important to address
229 barriers to using effective cessation products like NRT, such as the overestimation of the dangers

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230 of nicotine [11], these data suggest there is also substantial danger posed by the underestimation
231 of the dangers of nicotine. Young people who do not smoke, and in the case of those suffering
232 from mood or attention disorders may be at heightened risk of addiction [50], report both seeing
233 and believing demonstrably false or unsubstantiated information about nicotine safety that is
234 likely to encourage use [5] and result in lifelong addiction [31]. As the full extent of the known
235 harms from EC increase with more research [51], the continued dissemination of distorted
236 science about the safety of nicotine poses a sizeable long-term risk to public health.

237 The second important conclusion drawn from this work is that social media plays a
238 complex role in the current information environment. The often cited “infodemic” [52] of false
239 and misleading information spreading online encompasses COVID-19 [34, 53], ECs [54, 55] and
240 the intersection of the two [43]. However, false and misleading information comes varies from
241 unintentionally incorrect misinformation to intentionally deceitful disinformation [56]. Distorted
242 science exemplified in this study by the extrapolation of published scientific findings to support
243 unsubstantiated claims about a prospective therapeutic role of nicotine during the COVID-19
244 pandemic were recalled and believed more among more frequent users of Twitter and YouTube,
245 but less among frequent users of Reddit. These findings suggest that the different affordances of
246 specific social media platforms likely have different implications for not only spreading but also
247 correcting problematic information. The lack of traditional media gatekeepers on platforms like
248 YouTube and Twitter may allow misleading interpretations of these scientific studies to spread
249 unchecked [32, 57]. Meanwhile, the moderated forums or subreddits encouraging lengthy
250 discussions on Reddit may facilitate a user-base that is more informed than social media
251 platforms with restrictive character limits and a lack of formal moderation [58]. Previous
252 research suggesting many users view Reddit as a trusted source of actionable health information

253 [58, 59] suggests Reddit may have utility in disseminating correct information to counter
254 distorted science and other forms of mis and disinformation. Thus, although complicit in the
255 dissemination of distorted science about ECs and nicotine, social media may also offer a crucial
256 tool in reducing the impact of such information.

257 Finally, our finding that the tobacco industry's reputation is likely improved by the
258 spread of distorted science has distinct regulatory implications. The prevalence of positive
259 beliefs related to the tobacco industry's role in ending smoking, donating to charity, and that
260 nearly half of our sample (46%) believed that the tobacco industry was honest about the effects
261 of their products indicates that 18–34-year-olds are increasingly ambivalent about the role of the
262 tobacco industry in society. Unsubstantiated information about potentially therapeutic effects of
263 nicotine, framing ECs and other mass-marketed nicotine products as tools for “harm reduction,”
264 and efforts to distance nicotine from cigarettes in favor of likening nicotine use to caffeine from
265 a cup of coffee mirror old strategies used by tobacco companies to promote CCs [60]. For
266 example, one ad from Bidi stick states “a bidi stick a day keeps the pulmonologist away,” [61]
267 conflating the potential reduced harm with switching from CCs to ECs with objectively false
268 claims of pulmonary benefits of using the product. The tobacco industry continues to spend
269 significantly on corporate social responsibility campaigns [62, 63] and strategically promote
270 products as environmentally friendly [63, 64] or their brands as charitable [65]. Intervention
271 strategies highlighting deception and manipulation by the tobacco industry have been among the
272 most effective strategies for deterring tobacco use [66]. By positioning ECs as the necessary
273 antidote to CCs, the tobacco industry is able to leverage distorted science and other forms of
274 misinformation to mobilize public support against regulation of ECs; potentially leveraging their
275 own past deception to permit unchecked promotion of ECs to a generation of non-smokers.

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A crucial reason to monitor the spread of distorted science and other forms of misinformation about nicotine on social media is that beliefs about nicotine are associated with individual behavior, notably nicotine product curiosity, susceptibility, and use [5]. However, this research focuses on the relationship between distorted science and industry attitudes because efforts intended to mobilize political opposition to regulation on social media exemplified by hashtags like #wevapewevote or #flavorssavelives often rely on misinformation [67]. Such misinformation is problematic beyond the scope of behavior, as favorable public opinion is integral to the success of tobacco control policies [68-70]. There is substantial evidence supporting the problematic influence of misinformation on behavior in the context of nicotine and tobacco [4, 8, 9, 71]. However, future research should more closely examine the specific effects of distorted science on individual behavior as well.

Limitations

These data offer evidence of associations between self-reported social media use, beliefs, and recall in a convenience sample. Thus, inferences about causality or effect sizes at a population level are limited. However, our 18-34-year-old sample oversampling EC users examines a key demographic subject to the influence of misinformation on tobacco regulation. Though our estimates likely differ from general population parameters, this study provides robust evidence that young adult EC users are more likely to recall and believe misinformation about the effects of the products they use. Moreover, despite limitations regarding the directionality of these relationships, this study provides robust evidence that social media can play both a positive and negative role in disseminating and dispelling problematic information. In addition to experimental designs better equipped to assess causality, future research should examine not only how social media spreads misinformation, but also how the affordances of

299 some social media platforms can potentially be leveraged to correct and reduce the spread of
300 misinformation.

301 This research is also limited with respect to measurement. Self-reported measurements of
302 social media use are limited [72]. We followed best practice recommendations in breaking down
303 use by platform and adding specificity in assessing checking, posting, and commenting.
304 However, there are still inherent limitations regarding how accurately people recall and report
305 social media use which undoubtedly affect our results. To compensate for this limitation, we
306 adopted a conservative approach in including all of the social media platforms in the same
307 model, essentially controlling for use of all social media when estimating the odds ratio of any
308 single platform. As a result, non-significant findings for misinformation on Facebook (for
309 example) should not be interpreted as suggesting such information does not exist on Facebook,
310 but rather that Reddit, Youtube, and Twitter, which were significant, are of higher priority with
311 regards to the dissemination of such information among this demographic. Future research using
312 unobtrusive measures like logs from big data sources are needed.

313 *Conclusions*

314 Public understanding of the health impact of nicotine is currently mired by uncertainty.
315 Although there is currently no significant evidence supporting therapeutic benefits of nicotine
316 use, misinformation ostensibly backed by “science” is being disseminated on social media and
317 potentially facilitating good will towards the tobacco industry. In light of a long-documented
318 history of interfering in the scientific process and disseminating misinformation about its
319 products, the role of the tobacco industry in disseminating this information merits close
320 monitoring and significant countering messaging.

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AUTHOR CONTRIBUTIONS

NS conceptualized the project with guidance and oversight from BS. NS and EK developed the survey instrument. NS completed the analysis. NS developed the manuscript with assistance from EK, JB and BS. All coauthors reviewed and revised the final draft.

COMPETING INTERESTS

Authors have declared no conflicts of interest.

FUNDING

This research received no specific grant from any funding agency in the public, commercial or not-for-profit sectors.

DATA AVAILABILITY

Data used in this study is housed at Truth Initiative and is not publicly available. Any inquiries can be directed to the first author.

ETHICS APPROVAL STATEMENT

This study was determined exempt from review by a private review board, Advarra IRB, (Pro00053405), as the research was conducted at a non-profit organization unaffiliated with an institution. The study was determined exempt in accordance with the Department of Health and Human Services regulations found at 45 CFR 46.104(d)(2). Specifically, as the information collected from these adult participants could not be used to personally identify them or present an undue risk by way of their responses.

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517 **TABLES:****Table 1. Social media use by platform (N = 1225)**

Platform	Have ever used	Use index ^a	
		M	(SD)
Facebook	78.90%	1.73	(1.13)
Instagram	67.00%	1.41	(1.15)
Reddit	28.50%	0.50	(0.09)
Snapchat	51.90%	1.14	(1.22)
TikTok	45.10%	0.88	(1.10)
Twitter	40.60%	0.65	(0.89)
Youtube	80.90%	1.43	(0.98)

^aUse index refers to an average of how often participants check, post, and respond to content on each platform on a four-point scale from anchored (0) “never” to (3) “often”

TABLE 2. SOCIAL MEDIA PLATFORM USE PREDICTING RECALL AND BELIEF IN MISLEADING INFORMATION

	Recall distorted science COVID-19			Recall distorted science general			Believe distorted science COVID-19			Believe distorted science general		
	OR	LLCI	ULCI	OR	LLCI	ULCI	OR	LLCI	ULCI	OR	LLCI	ULCI
FEMALE	0.45	(0.33	0.61)	0.67	(0.53	0.86)	0.50	(0.35	0.70)	0.63	(0.49	0.82)
NON-HISPANIC BLACK	2.00	(1.38	2.89)	<i>1.33</i>	<i>(0.96</i>	<i>1.85)</i>	2.46	(1.65	3.67)	1.44	(1.02	2.02)
HISPANIC	1.33	(0.90	1.98)	1.30	(0.93	1.83)	1.09	(0.69	1.72)	0.90	(0.64	1.27)
HS ^A	1.07	(0.78	1.46)	1.19	(0.94	1.50)	1.01	(0.72	1.41)	1.31	(1.03	1.66)
CURRENTECIG ^B	1.73	(1.25	2.39)	1.64	(1.29	2.09)	1.91	(1.36	2.67)	1.96	(1.54	2.50)
AGE	1.00	(0.96	1.03)	0.97	(0.94	0.99)	0.99	(0.95	1.02)	1.00	(0.97	1.02)
FACEBOOK	0.98	(0.84	1.14)	1.10	(0.97	1.23)	1.06	(0.91	1.24)	1.08	(0.96	1.22)
INSTAGRAM	1.01	(0.86	1.19)	1.00	(0.88	1.12)	0.98	(0.82	1.17)	0.99	(0.87	1.12)
REDDIT	0.86	(0.72	1.04)	1.06	(0.93	1.22)	0.72	(0.59	0.88)	0.92	(0.80	1.06)
SNAPCHAT	1.00	(0.87	1.16)	0.94	(0.85	1.05)	1.00	(0.86	1.16)	1.03	(0.92	1.15)
TIKTOK	1.11	(0.95	1.29)	1.05	(0.93	1.18)	0.97	(0.82	1.14)	<i>1.11</i>	<i>(0.98</i>	<i>1.25)</i>
TWITTER	1.21	(1.01	1.44)	1.12	(0.97	1.28)	1.26	(1.04	1.52)	<i>1.16</i>	<i>(0.99</i>	<i>1.35)</i>
YOUTUBE	1.06	(0.89	1.26)	0.97	(0.85	1.11)	1.32	(1.09	1.60)	0.97	(0.85	1.11)

95% CONFIDENCE INTERVALS ARE CALCULATED USING ROBUST STANDARD ERRORS. ODDS RATIOS IN ITALICS ARE
Marginally significant at $P < .1$ while those in bold are significant at $P < .05$. ^ADUMMY CODE FOR HAVING A HIGH
SCHOOL DIPLOMA/GED OR LESS EDUCATION. ^BDUMMY CODE FOR HAVING USED E-CIGARETTE IN THE PAST 30 DAYS

TABLE 3. RECALL AND ACCEPTANCE PREDICTING INDUSTRY BELIEFS

	Positive beliefs			Negative beliefs		
	OR	LLCI	ULCI	OR	LLCI	ULCI
FEMALE	1.05	(0.84	1.32)	1.13	(0.90	1.41)
NON-HISPANIC BLACK	1.02	(0.75	1.38)	1.07	(0.78	1.45)
HISPANIC	1.07	(0.77	1.48)	1.44	(1.07	1.96)
HS^A	0.97	(0.78	1.21)	0.63	(0.51	0.78)
CURRENTECIG	1.69	(1.35	2.12)	0.65	(0.52	0.82)
AGE	1.02	(0.99	1.04)	0.99	(0.97	1.01)
RECALL DISTORTED SCIENCE	1.20	(0.99	1.46)	0.98	(0.82	1.19)
COVID-19						
RECALL DISTORTED SCIENCE	1.26	(1.07	1.47)	0.99	(0.86	1.15)
GENERAL						
BELIEVE DISTORTED SCIENCE	1.61	(1.34	1.95)	1.05	(0.88	1.25)
COVID-19						
BELIEVE DISTORTED SCIENCE	1.28	(1.09	1.50)	1.18	(1.02	1.35)
GENERAL						
95% CONFIDENCE INTERVALS ARE CALCULATED USING ROBUST STANDARD ERRORS. ODDS RATIOS IN ITALICS ARE marginally significant at $P < .1$ WHILE THOSE IN BOLD ARE SIGNIFICANT AT $P < .05$. ^A DUMMY CODE FOR HAVING A HIGH SCHOOL DIPLOMA/GED OR LESS EDUCATION ^B DUMMY CODE FOR HAVING USED E-CIGARETTE IN THE PAST 30 DAYS						

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For peer review only

STROBE Statement—Checklist of items that should be included in reports of *cross-sectional studies*

	Item No	Recommendation	Page	Line
Title and abstract	1	(a) Indicate the study’s design with a commonly used term in the title or the abstract	2	5
		(b) Provide in the abstract an informative and balanced summary of what was done and what was found	2	2-25
Introduction				
Background/rationale	2	Explain the scientific background and rationale for the investigation being reported	4-7	48-125
Objectives	3	State specific objectives, including any prespecified hypotheses	7	122-125
Methods				
Study design	4	Present key elements of study design early in the paper	7	129-132
Setting	5	Describe the setting, locations, and relevant dates, including periods of recruitment, exposure, follow-up, and data collection	7	129-135
Participants	6	(a) Give the eligibility criteria, and the sources and methods of selection of participants	7	129-135
Variables	7	Clearly define all outcomes, exposures, predictors, potential confounders, and effect modifiers. Give diagnostic criteria, if applicable	9-10	143-187
Data sources/measurement	8*	For each variable of interest, give sources of data and details of methods of assessment (measurement). Describe comparability of assessment methods if there is more than one group	9-10	143-187
Bias	9	Describe any efforts to address potential sources of bias	10	189-194
Study size	10	Explain how the study size was arrived at	7	129-135
Quantitative variables	11	Explain how quantitative variables were handled in the analyses. If applicable, describe which groupings were chosen and why	9-10	143-187
Statistical methods	12	(a) Describe all statistical methods, including those used to control for confounding	10	189-194
		(b) Describe any methods used to examine subgroups and interactions		n/a
		(c) Explain how missing data were addressed	7	132-135
		(d) If applicable, describe analytical methods taking account of sampling strategy		n/a
		(e) Describe any sensitivity analyses		n/a
Results				
Participants	13*	(a) Report numbers of individuals at each stage of study—eg numbers potentially eligible, examined for eligibility, confirmed eligible, included in the study, completing follow-up, and analysed	7	132-135
		(b) Give reasons for non-participation at each stage		n/a
		(c) Consider use of a flow diagram		n/a
Descriptive data	14*	(a) Give characteristics of study participants (eg demographic, clinical, social) and information on exposures and potential confounders	7-8	135-139
		(b) Indicate number of participants with missing data for each variable	7	132-

		of interest		135
Outcome data	15*	Report numbers of outcome events or summary measures	25	Table 1
Main results	16	(a) Give unadjusted estimates and, if applicable, confounder-adjusted estimates and their precision (eg, 95% confidence interval). Make clear which confounders were adjusted for and why they were included	26-27	Table 2, Table 3
		(b) Report category boundaries when continuous variables were categorized		n/a
		(c) If relevant, consider translating estimates of relative risk into absolute risk for a meaningful time period		n/a
Other analyses	17	Report other analyses done—eg analyses of subgroups and interactions, and sensitivity analyses		n/a
Discussion				
Key results	18	Summarise key results with reference to study objectives	11	223-228
Limitations	19	Discuss limitations of the study, taking into account sources of potential bias or imprecision. Discuss both direction and magnitude of any potential bias	14-15	289-314
Interpretation	20	Give a cautious overall interpretation of results considering objectives, limitations, multiplicity of analyses, results from similar studies, and other relevant evidence	15	315-321
Generalisability	21	Discuss the generalisability (external validity) of the study results	14	293-295
Other information				
Funding	22	Give the source of funding and the role of the funders for the present study and, if applicable, for the original study on which the present article is based	16	330

*Give information separately for exposed and unexposed groups.

Note: An Explanation and Elaboration article discusses each checklist item and gives methodological background and published examples of transparent reporting. The STROBE checklist is best used in conjunction with this article (freely available on the Web sites of PLoS Medicine at <http://www.plosmedicine.org/>, Annals of Internal Medicine at <http://www.annals.org/>, and Epidemiology at <http://www.epidem.com/>). Information on the STROBE Initiative is available at www.strobe-statement.org.

BMJ Open

Charming e-cigarette users with distorted science: Examining the impact of misleading and false claims about nicotine on beliefs about the tobacco industry

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Manuscript ID	bmjopen-2021-057027.R1
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Complete List of Authors:	Silver, Nathan; Truth Initiative Schroeder Institute Kierstead, Elexis; Truth Initiative Schroeder Institute Briggs, Jodie; Truth Initiative Schroeder Institute Schillo, Barbara; Truth Initiative Schroeder Institute
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Charming e-cigarette users with distorted science: Examining the impact of misleading and false claims about nicotine on beliefs about the tobacco industry

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Abstract

Objective. To examine the role of social media in promoting recall and belief of distorted science about nicotine and whether recall and belief in turn predict tobacco industry beliefs.

Design. Young adults 18-34 (*N*=1225) were surveyed cross-sectionally via online Qualtrics panel. The survey assessed recall and belief in three claims about nicotine and COVID-19 and three about nicotine in general followed by assessments of industry beliefs and use of social media. Ordinal logistic regression with robust standard errors controlling for gender, race/ethnicity, education, current e-cigarette use, and age was used to examine relationships between variables.

Results. Twitter use was associated with higher odds of recall (*OR*=1.21,95% *CI*=1.01, 1.44) and belief (*OR*=1.26,*CI*=1.04, 1.52) in COVID-19 specific distorted science. YouTube use was associated with higher odds of believing COVID-19 specific distorted science (*OR*=1.32,*CI*=1.09, 1.60). Reddit use was associated with lower odds of believing COVID-19 specific distorted science (*OR*=0.72,*CI*=0.59, 0.88). Recall (*OR*=1.26,*CI*=1.07, 1.47) and belief, (*OR*=1.28,*CI*=1.09, 1.50) in distorted science about nicotine in general as well as belief in distorted science specific to COVID-19, (*OR* = 1.61,*CI*=1.34, 1.95) were associated with more positive beliefs about the tobacco industry. Belief distorted science about nicotine in general was associated with more negative beliefs about the tobacco industry (*OR*=1.18,*CI*=1.02, 1.35).

Conclusions. Use of social media platforms may help to both spread and dispel distorted science about nicotine. Addressing distorted science about nicotine is important, as it appears to be associated with more favorable views of the tobacco industry which may erode public support for effective regulation.

What this paper adds:

This study provides evidence of the role of social media in both disseminating as well as dispelling misleading and potentially harmful misinformation about nicotine and suggests a role for counter messaging. Additionally, addressing misinformation about nicotine is important, as it appears to be associated with more favorable views of the tobacco industry which may erode public support for effective regulation.

38 **Strengths and Limitations of this Study**

- 39 • This study answers a novel and timely research question examining the distorted
40 information environment surrounding nicotine and COVID-19.
- 41 • This study addresses an understudied area of tobacco control research, namely tobacco
42 users' perceptions of the tobacco industry and how this may play into public perception
43 of their products, and by extension, how they are regulated.
- 44 • This study is cross-sectional and thus causality cannot be identified from the analysis.
- 45 • This study sample is sufficient in size, however, it is not nationally representative and
46 therefore limited in terms of external generalizability.

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Background

Tobacco companies and some harm reduction advocates are promoting misleading and even patently false claims about nicotine to frame efforts to regulate next generation nicotine products as “anti-science.” There is a legitimate need to differentiate the harmful consequences of combustible cigarettes (CCs) from those of nicotine, as nicotine replacement therapy (NRT) offers an evidence-based means for adults to quit smoking [1-3]. However, dissemination of unsubstantiated claims about nicotine as a harmless stimulant or even a therapeutic method can undermine public health by promoting the use of an addictive substance [4, 5]. The distortion of science to fit a pro-tobacco narrative has a long history [6], and is now emerging to counter evidence of the dangers associated with e-cigarette (EC) use [7]. The tobacco industry has seized upon the reach of social media to disseminate distorted interpretations of science and misinformation about ECs [8, 9], often through the lens of harm reduction [10]. The resulting impact threatens to position tobacco companies in a more positive light as advocates for the health of former smokers instead of purveyors and marketers of a harmful product, which in turn threatens to undermine regulatory efforts. This research examines the potential role of social media in disseminating distorted science about nicotine both in the context of the COVID-19 pandemic and in general, and the extent to which recall and belief in such information affects beliefs about the tobacco industry.

Public understanding of the harms of nicotine are inextricably linked to harm perceptions of CCs posing challenges to health communicators and practitioners [11]. The most recent systematic literature review found that while most research showed relatively lower risk perceptions for NRT and ECs compared to CCs, there remains confusion surrounding various non-combustible products [1]. One study using data from the National Youth Tobacco Survey

found that between 22-33% of respondents believed smokeless products were *more* dangerous than CCs [12]. Another sample of young adults found that more than half of respondents erroneously believed that nicotine was the cancer-causing agent in CCs, and that the risks of ECs and NRT were equal to that of CCs [5]. Many of the same misperceptions were even held by a majority of physicians [13]. These mistaken beliefs are problematic in that they can deter evidenced-based NRT treatment that has been proven to help adult smokers quit [11, 14, 15]. However, EC advocates have seized on this confusion regarding the risks posed by nicotine to conflate scientific support for the evidence-based benefits of NRT for helping adult smokers quit with unsubstantiated and often distorted scientific claims about the safety of ECs [11]. Moreover, media purporting to “uncover the truth behind nicotine” [16, 17], and broader efforts by tobacco companies to market next generation products like ECs as safe alternatives to smoking, “tobacco free,” or “clean nicotine” [18-20] discount the inherent risks posed by nicotine, particularly to youth and young adults, threatening to addict new users for life.

The distortion of scientific evidence has many consequences from information pollution to the normalization of tobacco industry behavior. However, those who hold more antagonistic views of the tobacco industry, wherein their actions are “denormalized,” are more likely to support policy regulating the industry [21]. Thus, the tobacco industry’s attempts to market their products as safe have the potential to undermine regulatory efforts [21].

Although nicotine is not responsible for many of the most well-known consequences of smoking [22-24], nicotine is an addictive substance with strong potential for lifelong abuse [25], may have adverse consequences on neural development [26-29], and though evidence is limited, may pose additional risks to cardiovascular health [30-33]. The societal consequences of the widespread belief that nicotine is harmless threatens to expand nicotine addiction far beyond

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94 current levels driven by smoking, as beliefs about nicotine predict product use [5]. Recent
95 research suggests that social media has a high volume of problematic information about nicotine
96 and nicotine products [9]. Thus, it is important to examine the prevalence and potential effects of
97 such information, particularly on EC users to whom much of this information is targeted [34,
98 35].

99 The ambiguity surrounding COVID-19 has made it a common topic of misinformation
100 [36], particularly with respect to the effects of nicotine. One prominent example is based on a
101 review of clinical data in Wuhan Province, China showing a significantly lower prevalence of
102 smokers among patients admitted to ICUs for COVID-19 in the early months of the pandemic
103 [37, 38]. These findings prompted an editorial [39] and the registration of clinical trials testing
104 the hypothesis that nicotine may prevent infection and progression of COVID-19 [40]. While the
105 clinical trials have not yet concluded, research conducted since does not support any therapeutic
106 or prophylactic benefits of nicotine on COVID-19 [40]. In fact, in addition to smoking increasing
107 odds of disease progression and severe symptoms [41-43], a recent systematic review strongly
108 suggests that nicotine, including ECs and smokeless products, are a likely risk factor for
109 infection and progression of COVID-19 [44]. Although more research is needed to make
110 definitive claims about the effects of nicotine, there is currently no evidence supporting a
111 therapeutic use for nicotine with respect to COVID-19. Despite the lack of supporting evidence
112 and significant evidence to the contrary, an analysis of Twitter discourse identified a substantial
113 presence of content related to prevention or treatment of COVID-19 with nicotine [45].

114 Whether a deliberate effort by EC advocates or a product of online discourse with
115 minimal moderation, the dissemination of distorted science about nicotine on social media poses
116 a barrier to public health. Researchers have identified a variety of potential impacts of such

information among EC users including bulk buying and increased usage [35]. Additionally, the dissemination of information distorting the science of nicotine safety is likely to directly undermine efforts to regulate the industry by creating more favorable views of ECs and the companies who manufacture them. The most recent review of the literature suggests EC-related content on social media tends to be favorable to EC use [46]. Moreover, analysis of social media posts suggests an environment hostile to regulation [47] with a significant presence of sponsored industry advocacy messaging [48]. The dissemination of distorted science positioning regulatory efforts in opposition to public health threatens to further deceive the public regarding the safety of nicotine and ECs [7]. The evidence to date highlights a need to examine the extent to which distorted science about nicotine is disseminated on social media and its potential impact on tobacco industry attitudes. Specifically, this work investigates the extent to which use of specific social media platforms are associated with recall and belief in distorted science about nicotine. We also aim to investigate the relationship between beliefs about the tobacco industry and recall and belief in distorted science about nicotine.

METHODS

Data Collection

Online Panel Survey

We contracted with Qualtrics to recruit N=1225 participants ages 18-34 for a survey, fielded June 4-June 11, 2021, to examine the relationship between exposure to and belief in distorted science about nicotine in general and in the context of COVID-19, social media use, and tobacco industry attitudes. An initial sample of N=2088 people consented to participate in the study. Of those, n=495 failed an attention check asking to select a specific response, n=90 were removed for other quality control reasons (e.g. straight line responding), and n=278 were

removed for incomplete response sets leaving a final sample of N=1225. Participants were a convenience sample and were aged 18-34 (M(SD)=26.95(4.85), 40.8% male, 70.27% white, with 39.39% reporting a high school diploma/GED or lower education. We oversampled for current EC users (59.76%) with 75.27% reporting having ever used an ECs and having used ECs products an average of 11.97 (SD=11.89) days in the last month.

Patient and Public Involvement

No patients or public were involved in the development of this research.

Measures

Social media use

Consistent with the literature, we assessed active (e.g. posting), passive (e.g. scrolling), and social (e.g. commenting) elements of social media use [49]. Participants first indicated whether they used several social media platforms. For each platform, a use index was calculated based on the average of three items: whether the participant 1) checks content, 2) posts content, and 3) responds to comments on each platform rarely (1), sometimes (2), or often (3). Table 1 provides summary statistics for both the percentage of our sample who used each platform as well as the average amount of use.

Recall and belief of distorted science indices

COVID-19 related. Recall and belief indices for distorted science related to COVID-19 were calculated based on responses to three specific claims. The first claim that smokers are less likely to be hospitalized for COVID-19 was related to the early review cited above and was recalled by 12.53% with 11.65% believing it was either probably or definitely true. Claim two represented the conclusions drawn by that study and the hypothesis then tested in future research that “nicotine prevents the virus that causes COVID-19 from infecting cells” and was recalled by

10.35% and believed by 9.35%. Finally, the third claim that “chemicals in vaping liquid (e.g. propylene glycol) sterilize the air to protect from COVID infection” represents a misappropriation of a very old study [50] that was promoted as evidence to support EC use during the pandemic. Similar to the previous claims, 10.78% recalled while 9.47% believed it was probably or definitely true. Summative indices were calculated for each participant with higher values indicating a given respondent recalled $M(SD)=0.33(0.74)$ and believed $M(SD)=0.30(0.72)$ between zero and three misleading scientific claims.

General nicotine. Recall and belief in three claims about nicotine safety were assessed in the same manner as above. Participants indicated whether they recalled and believed three statements that have been promoted in either popular media or advertising for ECs: “Nicotine is only addictive when smoked from a cigarette” was recalled by 14.02% and believed by 13.29%. “Nicotine by itself is no more harmful than caffeine from a cup of coffee” was recalled by 31.09% and believed by 29.02%. Finally, “Nicotine is useful as a medical treatment for people with mood, attention, or memory disorders” was recalled by 20.79% and believed by 22.66%. Summative indices were calculated for each participant. A given respondent recalled $M(SD)=0.66(0.83)$ and believed $M(SD)=0.65(0.84)$ between zero and three misleading claims about nicotine safety.

Industry belief indices

Participants indicated how true they believed three positive and three negative statements about tobacco companies to be using a four-point scale from completely false to completely true. In general, participants were more likely to believe that negative statements were either mostly or completely true including that companies use candy flavors to lure young people (77.84%), spread false research about the safety of their products (74.57%), and that politicians take money

from tobacco companies to oppose regulations (80%). However, a substantial portion of respondents believed positive statements were either mostly or completely true as well including that tobacco companies were honest about the safety of their products (46.20%), are part of the solution to ending smoking (39%), and that they do good things for the community like donate to charity (48.90%). Summative indices were created for the number of positive $M(SD)=0.99(1.01)$ and negative $M(SD)=1.86(1.06)$ beliefs about the tobacco industry that participants reported to be either “mostly” or “completely true”.

Analysis

Analyses were conducted using STATA v15. Ordinal logistic regression models with robust standard errors were used to calculate odds ratios and 95% confidence intervals for the association between social media platform use and recall and belief indices and for the association between recall and belief indices and tobacco industry beliefs. Analyses also included age, dummy codes for female, non-Hispanic Black, Hispanic, a high school diploma/GED or lower education, and current EC use.

RESULTS

Social media use and recall and belief in distorted science

Table 2 presents odds ratios and 95% confidence intervals for ordinal logistic regression models. COVID-19-related distorted science recall was significantly less likely among female participants, but more likely among Black participants and those who used ECs. Greater Twitter use was associated with higher odds of recalling distorted science about nicotine and COVID-19. Belief in distorted science about nicotine and COVID-19 followed a similar trend. Female participants were less likely to believe these claims while Black participants or those who used ECs were more likely to believe them. Finally, greater use of both Twitter and YouTube were

209 associated with higher likelihood of believing these claims while greater Reddit use was
210 associated with lower likelihood of believing them. For distorted science about nicotine in
211 general, female participants were less likely to recall or believe these claims. Black participants
212 were more likely to believe these claims, however recall failed to reach significance. EC users
213 were more likely to recall and believe these claims while lower education participants were more
214 likely to believe them, but not to recall exposure to them in the last year. Although TikTok and
215 Twitter approached significance in predicting belief in claims related to nicotine in general, none
216 of the social media platforms reached significance for either recall or belief in these claims.

217 *Recall and belief in misinformation and tobacco industry beliefs*

218 Table 3 presents odds ratios and 95% confidence intervals for ordinal logistic regression
219 models. Current EC use was associated with more positive beliefs and less negative beliefs about
220 the tobacco industry. Moreover, less educated participants held less negative beliefs while
221 Hispanic participants were more likely to hold negative beliefs. Recall and belief in claims
222 distorting science of nicotine in general and belief in claims distorting science about nicotine and
223 COVID-19 were associated with more positive beliefs about the tobacco industry. Recall of
224 distorted science related to nicotine and COVID-19 approached significance in the same
225 direction. Only belief in distorted claims about nicotine in general was associated with more
226 negative beliefs about the tobacco industry.

227 **DISCUSSION**

228 The most important conclusion to draw from this research is that a substantial portion of
229 18–34 year-olds, a demographic far less likely to smoke combustible cigarettes than previous
230 generations [51], accept several erroneous claims about nicotine. In our sample, nearly 1 in 3
231 believed nicotine to be no more harmful than a cup of coffee, 1 in 4 believed nicotine to be

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232 useful as a medical treatment for mood, attention, or memory disorders, and more than 1 in 8
233 believed that unlike CCs, nicotine from ECs is not addictive. While it is important to address
234 barriers to using effective cessation products like NRT, such as the overestimation of the dangers
235 of nicotine [11], these data suggest there is also substantial danger posed by the underestimation
236 of the dangers of nicotine. Young people who do not smoke, and in the case of those suffering
237 from mood or attention disorders may be at heightened risk of addiction [52], report both seeing
238 and believing demonstrably false or unsubstantiated information about nicotine safety that is
239 likely to encourage use [5] and result in lifelong addiction [25]. As the full extent of the known
240 harms from ECs increase with more research [53], the continued dissemination of distorted
241 science about the safety of nicotine poses a sizeable long-term risk to public health.

242 Public attitudes surrounding nicotine are still intrinsically tied to CCs. However, the
243 proliferation of alternative nicotine products like ECs will inevitably lead to youth and young
244 adult perceptions of nicotine divorced from the connotation of smoking. As such perceptions
245 evolve, future research must examine the influence of both formal and informal information
246 channels on attitudes and beliefs about nicotine in its growing variety of forms.

247 The second important conclusion drawn from this work is that social media plays a
248 complex role in the current information environment. The often cited “infodemic” [54] of false
249 and misleading information spreading online encompasses COVID-19 [36, 55], ECs [56, 57] and
250 the intersection of the two [45]. However, false and misleading information varies from
251 unintentionally incorrect misinformation to intentionally deceitful disinformation [58]. Distorted
252 science exemplified in this study by the extrapolation of published scientific findings to support
253 unsubstantiated claims about a prospective therapeutic role of nicotine during the COVID-19
254 pandemic were recalled and believed more among more frequent users of Twitter and YouTube,

255 but less among frequent users of Reddit. These findings suggest that the different characteristics
256 of specific social media platforms that enable and influence the ways users of such platforms
257 share and encounter information, i.e. technological affordances [59], may offer a useful
258 framework for examining the role of social media in both spreading and correcting problematic
259 information. The lack of traditional media gatekeepers on platforms like YouTube and Twitter
260 may allow misleading interpretations of these scientific studies to spread unchecked [34, 60].
261 Meanwhile, the moderated forums or subreddits encouraging lengthy discussions on Reddit may
262 facilitate a user-base that is more informed than social media platforms with restrictive character
263 limits and a lack of formal moderation [61]. Previous research suggesting many users view
264 Reddit as a trusted source of actionable health information [61, 62] suggests Reddit may have
265 utility in disseminating correct information to counter distorted science and other forms of mis
266 and disinformation. Thus, although complicit in the dissemination of distorted science about ECs
267 and nicotine, social media may also offer a crucial tool in reducing the impact of such
268 information. That said, it is also important to note that Reddit and Twitter were not used as
269 frequently as other platforms amongst our study participants. This is reflective of the greater
270 social media environment wherein Twitter and Reddit, although used more among younger
271 generations than older adults, fall behind leaders YouTube, Facebook and Instagram in
272 popularity [63].

273 It is also important to note that, when controlling for demographic differences, we
274 identified that non-Hispanic Black participants had higher odds of recall and belief of
275 misinformation and Hispanic participants had higher odds of reporting negative industry beliefs.
276 We hesitate to hypothesize a basis for these trends due to the small sample of racial and ethnic
277 minority participants surveyed in our convenience sample. That said, these findings emphasize

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278 the need for further research into understanding the racial and ethnic differences in the impact of
279 misinformation.

280 Finally, our finding that the tobacco industry’s reputation is likely improved by the
281 spread of distorted science has distinct regulatory implications. The prevalence of positive
282 beliefs related to the tobacco industry’s role in ending smoking, donating to charity, and that
283 nearly half of our sample (46%) believed that the tobacco industry was honest about the effects
284 of their products indicates that 18–34-year-olds are increasingly ambivalent about the role of the
285 tobacco industry in society. Unsubstantiated information about potentially therapeutic effects of
286 nicotine, framing ECs and other mass-marketed nicotine products as tools for “harm reduction,”
287 and efforts to distance nicotine from cigarettes in favor of likening nicotine use to caffeine from
288 a cup of coffee mirror old strategies used by tobacco companies to promote CCs [64]. For
289 example, one ad from Bidi stick states “a bidi stick a day keeps the pulmonologist away,” [65]
290 conflating the potential reduced harm with switching from CCs to ECs with objectively false
291 claims of pulmonary benefits of using the product. The tobacco industry continues to spend
292 significantly on corporate social responsibility campaigns [66, 67] and strategically promote
293 products as environmentally friendly [67, 68] or their brands as charitable [69]. Intervention
294 strategies highlighting deception and manipulation by the tobacco industry have been among the
295 most effective strategies for deterring tobacco use [70]. By positioning ECs as the necessary
296 antidote to CCs, the tobacco industry uses distorted science and other forms of misinformation to
297 mobilize public support against regulation of ECs; potentially leveraging their own past
298 deception to permit unchecked promotion of ECs to a generation of non-smokers. Previous
299 research supports the use of news literacy campaigns and expert correction as strategies for
300 combatting misinformation. Moreover, in addition to the importance of monitoring the channels

301 through which problematic information spreads to vulnerable subpopulations, the US Surgeon
302 General's report on health misinformation highlights the importance of "prebunking" to
303 inoculate the public to the sorts of misinformation they are likely to encounter [71, 72].

304 A crucial reason to monitor the spread of distorted science and other forms of
305 misinformation about nicotine on social media is that beliefs about nicotine are associated with
306 individual behavior, notably nicotine product curiosity, susceptibility, and use [5]. However, this
307 research focuses on the relationship between distorted science and industry attitudes because
308 efforts intended to mobilize political opposition to regulation on social media exemplified by
309 hashtags like #wevapewewote or #flavorsavelives often rely on misinformation [73]. Such
310 misinformation is problematic beyond the scope of behavior, as favorable public opinion is
311 integral to the success of tobacco control policies [74-76]. It appears that more antagonistic
312 views of the tobacco industry are tied to greater support for tobacco industry regulation [21].
313 There is substantial evidence supporting the problematic influence of misinformation on
314 behavior in the context of nicotine and tobacco [4, 8, 9, 77]. However, future research should
315 more closely examine the specific effects of distorted science on individual behavior as well.

316 *Limitations*

317 These data offer evidence of associations between self-reported social media use, beliefs,
318 and recall in a convenience sample. Although we provide evidence of an association between use
319 of specific social media platforms and recall and belief in mis and disinformation, we do not
320 assess whether exposure to such information occurred on social media in general or any specific
321 platform. Thus, while the proliferation of misinformation on social media is a well-documented
322 phenomenon [35, 45], our data do not provide definitive evidence that misinformation is more

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323 likely to spread on Twitter versus Reddit, but rather that Twitter users are more likely to recall
324 and believe such information, whereas Reddit users are less likely.

325 As with any survey, inferences about causality or effect sizes at a population level are
326 limited. Moreover, methods used to maintain data quality for online opt-in surveys such as the
327 attention checks we used may pose further limitations to studying the people most susceptible to
328 misinformation. Although it is best practice not to over-interpret responses from respondents
329 screened out by such attention checks, we note that recall and belief of distorted science was
330 significantly higher among those who failed them. Thus, methodological approaches to studying
331 misinformation should account for the fact that the same inattentiveness we use to screen
332 responses for surveys may also screen out misinformation-susceptible participants. Though our
333 estimates likely differ from general population parameters, this study provides robust evidence
334 that young adult EC users are more likely to recall and believe misinformation about the effects
335 of the products they use. In addition to experimental designs better equipped to assess causality,
336 future research should examine not only how social media spreads misinformation, but also how
337 the characteristics that differ between platforms influence patterns of dissemination across
338 platforms.

339 Additionally, self-reported measurements of social media use are limited [78]. We
340 followed best practice recommendations in social media use measurement, however, there
341 remain inherent limitations regarding how accurately people recall and report social media use
342 which undoubtedly affect our results. To compensate for this limitation, we adopted a
343 conservative approach in including all of the social media platforms in the same model,
344 essentially controlling for use of all social media when estimating the odds ratio of any single
345 platform. As a result, non-significant findings for misinformation on Facebook (for example)

346 should not be interpreted as suggesting such information does not exist on Facebook, but rather
347 that Reddit, Youtube, and Twitter, which were significant, are of higher priority with regards to
348 the dissemination of such information among this demographic. Future research using
349 unobtrusive measures like logs from big data sources are needed.

350 *Conclusions*

351 Public understanding of the health impact of nicotine is currently mired by uncertainty.
352 Although there is currently no significant evidence supporting therapeutic benefits of nicotine
353 use, misinformation ostensibly backed by “science” is being disseminated on social media and
354 potentially facilitating good will towards the tobacco industry. In light of a long-documented
355 history of interfering in the scientific process and disseminating misinformation about its
356 products, the role of the tobacco industry in disseminating this information merits close
357 monitoring, significant countering messaging, and proactive inoculation against potentially
358 harmful narratives.

359

360 **AUTHOR CONTRIBUTIONS**

361 NS conceptualized the project with guidance and oversight from BS. NS and EK developed the
362 survey instrument. NS completed the analysis. NS developed the manuscript with assistance
363 from EK, JB and BS. All coauthors reviewed and revised the final draft.

364 **COMPETING INTERESTS**

365 Authors have declared no conflicts of interest.

366 **FUNDING**

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368 not-for-profit sectors.

369 **DATA AVAILABILITY**

370 Data used in this study is housed at Truth Initiative and is not publicly available. Any inquiries
371 can be directed to the first author.

372 **ETHICS APPROVAL STATEMENT**

373 This study was determined exempt from review by a private review board, Advarra IRB,
374 (Pro00053405), as the research was conducted at a non-profit organization unaffiliated with an
375 institution. The study was determined exempt in accordance with the Department of Health and
376 Human Services regulations found at 45 CFR 46.104(d)(2). Specifically, as the information
377 collected from these adult participants could not be used to personally identify them or present
378 an undue risk by way of their responses.

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TABLES:

Table 1. Social media use by platform (N = 1225)

Platform	Have ever used	Use index ^a M (SD)
Facebook	78.90%	1.73 (1.13)
Instagram	67.00%	1.41 (1.15)
Reddit	28.50%	0.50 (0.09)
Snapchat	51.90%	1.14 (1.22)
TikTok	45.10%	0.88 (1.10)
Twitter	40.60%	0.65 (0.89)
Youtube	80.90%	1.43 (0.98)

^aUse index refers to an average of how often participants check, post, and respond to content on each platform on a four-point scale from anchored (0) “never” to (3) “often”

TABLE 2. SOCIAL MEDIA PLATFORM USE PREDICTING RECALL AND BELIEF IN MISLEADING INFORMATION

	Recall distorted science COVID-19			Recall distorted science general			Believe distorted science COVID-19			Believe distorted science general		
	OR	LLCI	ULCI	OR	LLCI	ULCI	OR	LLCI	ULCI	OR	LLCI	ULCI
FEMALE	0.45	(0.33	0.61)	0.67	(0.53	0.86)	0.50	(0.35	0.70)	0.63	(0.49	0.82)
NON-HISPANIC BLACK	2.00	(1.38	2.89)	<i>1.33</i>	<i>(0.96</i>	<i>1.85)</i>	2.46	(1.65	3.67)	1.44	(1.02	2.02)
HISPANIC	1.33	(0.90	1.98)	1.30	(0.93	1.83)	1.09	(0.69	1.72)	0.90	(0.64	1.27)
HS ^A	1.07	(0.78	1.46)	1.19	(0.94	1.50)	1.01	(0.72	1.41)	1.31	(1.03	1.66)
CURRENTECIG ^B	1.73	(1.25	2.39)	1.64	(1.29	2.09)	1.91	(1.36	2.67)	1.96	(1.54	2.50)
AGE	1.00	(0.96	1.03)	0.97	(0.94	0.99)	0.99	(0.95	1.02)	1.00	(0.97	1.02)
FACEBOOK	0.98	(0.84	1.14)	1.10	(0.97	1.23)	1.06	(0.91	1.24)	1.08	(0.96	1.22)
INSTAGRAM	1.01	(0.86	1.19)	1.00	(0.88	1.12)	0.98	(0.82	1.17)	0.99	(0.87	1.12)
REDDIT	0.86	(0.72	1.04)	1.06	(0.93	1.22)	0.72	(0.59	0.88)	0.92	(0.80	1.06)
SNAPCHAT	1.00	(0.87	1.16)	0.94	(0.85	1.05)	1.00	(0.86	1.16)	1.03	(0.92	1.15)
TIKTOK	1.11	(0.95	1.29)	1.05	(0.93	1.18)	0.97	(0.82	1.14)	<i>1.11</i>	<i>(0.98</i>	<i>1.25)</i>
TWITTER	1.21	(1.01	1.44)	1.12	(0.97	1.28)	1.26	(1.04	1.52)	<i>1.16</i>	<i>(0.99</i>	<i>1.35)</i>
YOUTUBE	1.06	(0.89	1.26)	0.97	(0.85	1.11)	1.32	(1.09	1.60)	0.97	(0.85	1.11)

95% CONFIDENCE INTERVALS ARE CALCULATED USING ROBUST STANDARD ERRORS. ODDS RATIOS IN ITALICS ARE
Marginally significant at $P < .1$ while those in bold are significant at $P < .05$. ^ADUMMY CODE FOR HAVING A HIGH
SCHOOL DIPLOMA/GED OR LESS EDUCATION. ^BDUMMY CODE FOR HAVING USED E-CIGARETTE IN THE PAST 30 DAYS

TABLE 3. RECALL AND ACCEPTANCE PREDICTING INDUSTRY BELIEFS

	Positive beliefs			Negative beliefs		
	OR	LLCI	ULCI	OR	LLCI	ULCI
FEMALE	1.05	(0.84	1.32)	1.13	(0.90	1.41)
NON-HISPANIC BLACK	1.02	(0.75	1.38)	1.07	(0.78	1.45)
HISPANIC	1.07	(0.77	1.48)	1.44	(1.07	1.96)
HS^A	0.97	(0.78	1.21)	0.63	(0.51	0.78)
CURRENTECIG	1.69	(1.35	2.12)	0.65	(0.52	0.82)
AGE	1.02	(0.99	1.04)	0.99	(0.97	1.01)
RECALL DISTORTED SCIENCE	1.20	(0.99	1.46)	0.98	(0.82	1.19)
COVID-19						
RECALL DISTORTED SCIENCE	1.26	(1.07	1.47)	0.99	(0.86	1.15)
GENERAL						
BELIEVE DISTORTED SCIENCE	1.61	(1.34	1.95)	1.05	(0.88	1.25)
COVID-19						
BELIEVE DISTORTED SCIENCE	1.28	(1.09	1.50)	1.18	(1.02	1.35)
GENERAL						

95% CONFIDENCE INTERVALS ARE CALCULATED USING ROBUST STANDARD ERRORS. ODDS RATIOS IN ITALICS ARE marginally significant at $P < .1$ WHILE THOSE IN BOLD ARE SIGNIFICANT AT $P < .05$. ^ADUMMY CODE FOR HAVING A HIGH SCHOOL DIPLOMA/GED OR LESS EDUCATION ^BDUMMY CODE FOR HAVING USED E-CIGARETTE IN THE PAST 30 DAYS

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For peer review only

STROBE Statement—Checklist of items that should be included in reports of *cross-sectional studies*

	Item No	Recommendation	Page	Line
Title and abstract	1	(a) Indicate the study’s design with a commonly used term in the title or the abstract	2	5
		(b) Provide in the abstract an informative and balanced summary of what was done and what was found	2	2-25
Introduction				
Background/rationale	2	Explain the scientific background and rationale for the investigation being reported	4-7	48-125
Objectives	3	State specific objectives, including any prespecified hypotheses	7	122-125
Methods				
Study design	4	Present key elements of study design early in the paper	7	129-132
Setting	5	Describe the setting, locations, and relevant dates, including periods of recruitment, exposure, follow-up, and data collection	7	129-135
Participants	6	(a) Give the eligibility criteria, and the sources and methods of selection of participants	7	129-135
Variables	7	Clearly define all outcomes, exposures, predictors, potential confounders, and effect modifiers. Give diagnostic criteria, if applicable	9-10	143-187
Data sources/measurement	8*	For each variable of interest, give sources of data and details of methods of assessment (measurement). Describe comparability of assessment methods if there is more than one group	9-10	143-187
Bias	9	Describe any efforts to address potential sources of bias	10	189-194
Study size	10	Explain how the study size was arrived at	7	129-135
Quantitative variables	11	Explain how quantitative variables were handled in the analyses. If applicable, describe which groupings were chosen and why	9-10	143-187
Statistical methods	12	(a) Describe all statistical methods, including those used to control for confounding	10	189-194
		(b) Describe any methods used to examine subgroups and interactions		n/a
		(c) Explain how missing data were addressed	7	132-135
		(d) If applicable, describe analytical methods taking account of sampling strategy		n/a
		(e) Describe any sensitivity analyses		n/a
Results				
Participants	13*	(a) Report numbers of individuals at each stage of study—eg numbers potentially eligible, examined for eligibility, confirmed eligible, included in the study, completing follow-up, and analysed	7	132-135
		(b) Give reasons for non-participation at each stage		n/a
		(c) Consider use of a flow diagram		n/a
Descriptive data	14*	(a) Give characteristics of study participants (eg demographic, clinical, social) and information on exposures and potential confounders	7-8	135-139
		(b) Indicate number of participants with missing data for each variable	7	132-

		of interest		135
Outcome data	15*	Report numbers of outcome events or summary measures	25	Table 1
Main results	16	(a) Give unadjusted estimates and, if applicable, confounder-adjusted estimates and their precision (eg, 95% confidence interval). Make clear which confounders were adjusted for and why they were included	26-27	Table 2, Table 3
		(b) Report category boundaries when continuous variables were categorized		n/a
		(c) If relevant, consider translating estimates of relative risk into absolute risk for a meaningful time period		n/a
Other analyses	17	Report other analyses done—eg analyses of subgroups and interactions, and sensitivity analyses		n/a
Discussion				
Key results	18	Summarise key results with reference to study objectives	11	223-228
Limitations	19	Discuss limitations of the study, taking into account sources of potential bias or imprecision. Discuss both direction and magnitude of any potential bias	14-15	289-314
Interpretation	20	Give a cautious overall interpretation of results considering objectives, limitations, multiplicity of analyses, results from similar studies, and other relevant evidence	15	315-321
Generalisability	21	Discuss the generalisability (external validity) of the study results	14	293-295
Other information				
Funding	22	Give the source of funding and the role of the funders for the present study and, if applicable, for the original study on which the present article is based	16	330

*Give information separately for exposed and unexposed groups.

Note: An Explanation and Elaboration article discusses each checklist item and gives methodological background and published examples of transparent reporting. The STROBE checklist is best used in conjunction with this article (freely available on the Web sites of PLoS Medicine at <http://www.plosmedicine.org/>, Annals of Internal Medicine at <http://www.annals.org/>, and Epidemiology at <http://www.epidem.com/>). Information on the STROBE Initiative is available at www.strobe-statement.org.

BMJ Open

Charming e-cigarette users with distorted science: A survey examining social media platform use, nicotine-related misinformation, and attitudes towards the tobacco industry

Journal:	<i>BMJ Open</i>
Manuscript ID	bmjopen-2021-057027.R2
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Primary Subject Heading:	Smoking and tobacco
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Charming e-cigarette users with distorted science: A survey examining social media platform use, nicotine-related misinformation, and attitudes towards the tobacco industry

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1 **Abstract**

2 **Objective.** To examine the role of social media in promoting recall and belief of distorted

3 science about nicotine and COVID-19 and whether recall and belief predict tobacco

4 industry beliefs.

5

6 **Design.** Young adults 18-34 (*N*=1225) were surveyed cross-sectionally via online Qualtrics

7 panel. The survey assessed recall and belief in three claims about nicotine and COVID-19 and

8 three about nicotine in general followed by assessments of industry beliefs and use of social

9 media. Ordinal logistic regression with robust standard errors controlling for gender,

10 race/ethnicity, education, current e-cigarette use, and age was used to examine relationships

11 between variables.

12 **Results.** Twitter use was associated with higher odds of recall (OR=1.21,95% CI=1.01, 1.44)

13 and belief (OR=1.26,CI=1.04, 1.52) in COVID-19 specific distorted science. YouTube use was

14 associated with higher odds of believing COVID-19 specific distorted

15 science (OR=1.32,CI=1.09, 1.60). Reddit use was associated with lower odds

16 of believing COVID-19 specific distorted science (OR=0.72,CI=0.59, 0.88). Recall

17 (OR=1.26,CI=1.07, 1.47) and belief, (OR=1.28,CI=1.09, 1.50) in distorted science about nicotine

18 in general as well as belief in distorted science specific to COVID-19, (OR = 1.61,CI=1.34, 1.95)

19 were associated with more positive beliefs about the tobacco industry.

20 Belief distorted science about nicotine in general was associated with more negative beliefs

21 about the tobacco industry (OR=1.18,CI=1.02, 1.35).

22

23 **Conclusions.** Use of social media platforms may help to both spread and dispel distorted science

24 about nicotine. Addressing distorted science about nicotine is important, as it appears to be

25 associated with more favorable views of the tobacco industry which may erode public support

26 for effective regulation.

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34 **Strengths and Limitations of this Study**

- 35 • This study answers a novel and timely research question examining the distorted
36 information environment surrounding nicotine and COVID-19.
- 37 • This study addresses an understudied area of tobacco control research, namely tobacco
38 users' perceptions of the tobacco industry and how this may play into public perception
39 of their products, and by extension, how they are regulated.
- 40 • This study is cross-sectional and thus causality cannot be identified from the analysis.
- 41 • This study sample is sufficient in size, however, it is not nationally representative and
42 therefore limited in terms of external generalizability.

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Background

Tobacco companies and some harm reduction advocates are promoting misleading and even patently false claims about nicotine to frame efforts to regulate next generation nicotine products as “anti-science.” There is a legitimate need to differentiate the harmful consequences of combustible cigarettes (CCs) from those of nicotine, as nicotine replacement therapy (NRT) offers an evidence-based means for adults to quit smoking [1-3]. However, dissemination of unsubstantiated claims about nicotine as a harmless stimulant or even a therapeutic method can undermine public health by promoting the use of an addictive substance [4, 5]. The distortion of science to fit a pro-tobacco narrative has a long history [6], and is now emerging to counter evidence of the dangers associated with e-cigarette (EC) use [7]. The tobacco industry has seized upon the reach of social media to disseminate distorted interpretations of science and misinformation about ECs [8, 9], often through the lens of harm reduction [10]. The resulting impact threatens to position tobacco companies in a more positive light as advocates for the health of former smokers instead of purveyors and marketers of a harmful product, which in turn threatens to undermine regulatory efforts. This research examines the potential role of social media in disseminating distorted science about nicotine both in the context of the COVID-19 pandemic and in general, and the extent to which recall and belief in such information affects beliefs about the tobacco industry.

Public understanding of the harms of nicotine are inextricably linked to harm perceptions of CCs posing challenges to health communicators and practitioners [11]. The most recent systematic literature review found that while most research showed relatively lower risk perceptions for NRT and ECs compared to CCs, there remains confusion surrounding various non-combustible products [1]. One study using data from the National Youth Tobacco Survey

found that between 22-33% of respondents believed smokeless products were *more* dangerous than CCs [12]. Another sample of young adults found that more than half of respondents erroneously believed that nicotine was the cancer-causing agent in CCs, and that the risks of ECs and NRT were equal to that of CCs [5]. Many of the same misperceptions were even held by a majority of physicians [13]. These mistaken beliefs are problematic in that they can deter evidenced-based NRT treatment that has been proven to help adult smokers quit [11, 14, 15]. However, EC advocates have seized on this confusion regarding the risks posed by nicotine to conflate scientific support for the evidence-based benefits of NRT for helping adult smokers quit with unsubstantiated and often distorted scientific claims about the safety of ECs [11]. Moreover, media purporting to “uncover the truth behind nicotine” [16, 17], and broader efforts by tobacco companies to market next generation products like ECs as safe alternatives to smoking, “tobacco free,” or “clean nicotine” [18-20] discount the inherent risks posed by nicotine, particularly to youth and young adults, threatening to addict new users for life.

The distortion of scientific evidence has many consequences from information pollution to the normalization of tobacco industry behavior. However, those who hold more antagonistic views of the tobacco industry, wherein their actions are “denormalized,” are more likely to support policy regulating the industry [21]. Thus, the tobacco industry’s attempts to market their products as safe have the potential to undermine regulatory efforts [21].

Although nicotine is not responsible for many of the most well-known consequences of smoking [22-24], nicotine is an addictive substance with strong potential for lifelong abuse [25], may have adverse consequences on neural development [26-29], and though evidence is limited, may pose additional risks to cardiovascular health [30-33]. The societal consequences of the widespread belief that nicotine is harmless threatens to expand nicotine addiction far beyond

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90 current levels driven by smoking, as beliefs about nicotine predict product use [5]. Recent
91 research suggests that social media has a high volume of problematic information about nicotine
92 and nicotine products [9]. Thus, it is important to examine the prevalence and potential effects of
93 such information, particularly on EC users to whom much of this information is targeted [34,
94 35].

95 The ambiguity surrounding COVID-19 has made it a common topic of misinformation
96 [36], particularly with respect to the effects of nicotine. One prominent example is based on a
97 review of clinical data in Wuhan Province, China showing a significantly lower prevalence of
98 smokers among patients admitted to ICUs for COVID-19 in the early months of the pandemic
99 [37, 38]. These findings prompted an editorial [39] and the registration of clinical trials testing
100 the hypothesis that nicotine may prevent infection and progression of COVID-19 [40]. While the
101 clinical trials have not yet concluded, research conducted since does not support any therapeutic
102 or prophylactic benefits of nicotine on COVID-19 [40]. In fact, in addition to smoking increasing
103 odds of disease progression and severe symptoms [41-43], a recent systematic review strongly
104 suggests that nicotine, including ECs and smokeless products, are a likely risk factor for
105 infection and progression of COVID-19 [44]. Although more research is needed to make
106 definitive claims about the effects of nicotine, there is currently no evidence supporting a
107 therapeutic use for nicotine with respect to COVID-19. Despite the lack of supporting evidence
108 and significant evidence to the contrary, an analysis of Twitter discourse identified a substantial
109 presence of content related to prevention or treatment of COVID-19 with nicotine [45].

110 Whether a deliberate effort by EC advocates or a product of online discourse with
111 minimal moderation, the dissemination of distorted science about nicotine on social media poses
112 a barrier to public health. Researchers have identified a variety of potential impacts of such

information among EC users including bulk buying and increased usage [35]. Additionally, the dissemination of information distorting the science of nicotine safety is likely to directly undermine efforts to regulate the industry by creating more favorable views of ECs and the companies who manufacture them. The most recent review of the literature suggests EC-related content on social media tends to be favorable to EC use [46]. Moreover, analysis of social media posts suggests an environment hostile to regulation [47] with a significant presence of sponsored industry advocacy messaging [48]. The dissemination of distorted science positioning regulatory efforts in opposition to public health threatens to further deceive the public regarding the safety of nicotine and ECs [7]. The evidence to date highlights a need to examine the extent to which distorted science about nicotine is disseminated on social media and its potential impact on tobacco industry attitudes. Specifically, this work investigates the extent to which use of specific social media platforms are associated with recall and belief in distorted science about nicotine. We also aim to investigate the relationship between beliefs about the tobacco industry and recall and belief in distorted science about nicotine.

METHODS

Data Collection

Online Panel Survey

We contracted with Qualtrics to recruit N=1225 participants ages 18-34 for a survey, fielded June 4-June 11, 2021, to examine the relationship between exposure to and belief in distorted science about nicotine in general and in the context of COVID-19, social media use, and tobacco industry attitudes. An initial sample of N=2088 people consented to participate in the study. Of those, n=495 failed an attention check asking to select a specific response, n=90 were removed for other quality control reasons (e.g. straight line responding), and n=278 were

removed for incomplete response sets leaving a final sample of N=1225. Participants were a convenience sample and were aged 18-34 (M(SD)=26.95(4.85), 40.8% male, 70.27% white, with 39.39% reporting a high school diploma/GED or lower education. We oversampled for current EC users (59.76%) with 75.27% reporting having ever used an ECs and having used ECs products an average of 11.97 (SD=11.89) days in the last month.

Patient and Public Involvement

No patients or public were involved in the development of this research.

Measures

Social media use

Consistent with the literature, we assessed active (e.g. posting), passive (e.g. scrolling), and social (e.g. commenting) elements of social media use [49]. Participants first indicated whether they used several social media platforms. For each platform, a use index was calculated based on the average of three items: whether the participant 1) checks content, 2) posts content, and 3) responds to comments on each platform rarely (1), sometimes (2), or often (3). Table 1 provides summary statistics for both the percentage of our sample who used each platform as well as the average amount of use.

Recall and belief of distorted science indices

COVID-19 related. Recall and belief indices for distorted science related to COVID-19 were calculated based on responses to three specific claims. The first claim that smokers are less likely to be hospitalized for COVID-19 was related to the early review cited above and was recalled by 12.53% with 11.65% believing it was either probably or definitely true. Claim two represented the conclusions drawn by that study and the hypothesis then tested in future research that “nicotine prevents the virus that causes COVID-19 from infecting cells” and was recalled by

10.35% and believed by 9.35%. Finally, the third claim that “chemicals in vaping liquid (e.g. propylene glycol) sterilize the air to protect from COVID infection” represents a misappropriation of a very old study [50] that was promoted as evidence to support EC use during the pandemic. Similar to the previous claims, 10.78% recalled while 9.47% believed it was probably or definitely true. Summative indices were calculated for each participant with higher values indicating a given respondent recalled $M(SD)=0.33(0.74)$ and believed $M(SD)=0.30(0.72)$ between zero and three misleading scientific claims.

General nicotine. Recall and belief in three claims about nicotine safety were assessed in the same manner as above. Participants indicated whether they recalled and believed three statements that have been promoted in either popular media or advertising for ECs: “Nicotine is only addictive when smoked from a cigarette” was recalled by 14.02% and believed by 13.29%. “Nicotine by itself is no more harmful than caffeine from a cup of coffee” was recalled by 31.09% and believed by 29.02%. Finally, “Nicotine is useful as a medical treatment for people with mood, attention, or memory disorders” was recalled by 20.79% and believed by 22.66%. Summative indices were calculated for each participant. A given respondent recalled $M(SD)=0.66(0.83)$ and believed $M(SD)=0.65(0.84)$ between zero and three misleading claims about nicotine safety.

Industry belief indices

Participants indicated how true they believed three positive and three negative statements about tobacco companies to be using a four-point scale from completely false to completely true. In general, participants were more likely to believe that negative statements were either mostly or completely true including that companies use candy flavors to lure young people (77.84%), spread false research about the safety of their products (74.57%), and that politicians take money

from tobacco companies to oppose regulations (80%). However, a substantial portion of respondents believed positive statements were either mostly or completely true as well including that tobacco companies were honest about the safety of their products (46.20%), are part of the solution to ending smoking (39%), and that they do good things for the community like donate to charity (48.90%). Summative indices were created for the number of positive $M(SD)=0.99(1.01)$ and negative $M(SD)=1.86(1.06)$ beliefs about the tobacco industry that participants reported to be either “mostly” or “completely true”.

Analysis

Analyses were conducted using STATA v15. Ordinal logistic regression models with robust standard errors were used to calculate odds ratios and 95% confidence intervals for the association between social media platform use and recall and belief indices and for the association between recall and belief indices and tobacco industry beliefs. Analyses also included age, dummy codes for female, non-Hispanic Black, Hispanic, a high school diploma/GED or lower education, and current EC use.

RESULTS

Social media use and recall and belief in distorted science

Table 2 presents odds ratios and 95% confidence intervals for ordinal logistic regression models. COVID-19-related distorted science recall was significantly less likely among female participants, but more likely among Black participants and those who used ECs. Greater Twitter use was associated with higher odds of recalling distorted science about nicotine and COVID-19. Belief in distorted science about nicotine and COVID-19 followed a similar trend. Female participants were less likely to believe these claims while Black participants or those who used ECs were more likely to believe them. Finally, greater use of both Twitter and YouTube were

205 associated with higher likelihood of believing these claims while greater Reddit use was
206 associated with lower likelihood of believing them. For distorted science about nicotine in
207 general, female participants were less likely to recall or believe these claims. Black participants
208 were more likely to believe these claims, however recall failed to reach significance. EC users
209 were more likely to recall and believe these claims while lower education participants were more
210 likely to believe them, but not to recall exposure to them in the last year. Although TikTok and
211 Twitter approached significance in predicting belief in claims related to nicotine in general, none
212 of the social media platforms reached significance for either recall or belief in these claims.

213 *Recall and belief in misinformation and tobacco industry beliefs*

214 Table 3 presents odds ratios and 95% confidence intervals for ordinal logistic regression
215 models. Current EC use was associated with more positive beliefs and less negative beliefs about
216 the tobacco industry. Moreover, less educated participants held less negative beliefs while
217 Hispanic participants were more likely to hold negative beliefs. Recall and belief in claims
218 distorting science of nicotine in general and belief in claims distorting science about nicotine and
219 COVID-19 were associated with more positive beliefs about the tobacco industry. Recall of
220 distorted science related to nicotine and COVID-19 approached significance in the same
221 direction. Only belief in distorted claims about nicotine in general was associated with more
222 negative beliefs about the tobacco industry.

223 **DISCUSSION**

224 The most important conclusion to draw from this research is that a substantial portion of
225 18–34 year-olds, a demographic far less likely to smoke combustible cigarettes than previous
226 generations [51], accept several erroneous claims about nicotine. In our sample, nearly 1 in 3
227 believed nicotine to be no more harmful than a cup of coffee, 1 in 4 believed nicotine to be

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228 useful as a medical treatment for mood, attention, or memory disorders, and more than 1 in 8
229 believed that unlike CCs, nicotine from ECs is not addictive. While it is important to address
230 barriers to using effective cessation products like NRT, such as the overestimation of the dangers
231 of nicotine [11], these data suggest there is also substantial danger posed by the underestimation
232 of the dangers of nicotine. Young people who do not smoke, and in the case of those suffering
233 from mood or attention disorders may be at heightened risk of addiction [52], report both seeing
234 and believing demonstrably false or unsubstantiated information about nicotine safety that is
235 likely to encourage use [5] and result in lifelong addiction [25]. As the full extent of the known
236 harms from ECs increase with more research [53], the continued dissemination of distorted
237 science about the safety of nicotine poses a sizeable long-term risk to public health.

238 Public attitudes surrounding nicotine are still intrinsically tied to CCs. However, the
239 proliferation of alternative nicotine products like ECs will inevitably lead to youth and young
240 adult perceptions of nicotine divorced from the connotation of smoking. As such perceptions
241 evolve, future research must examine the influence of both formal and informal information
242 channels on attitudes and beliefs about nicotine in its growing variety of forms.

243 The second important conclusion drawn from this work is that social media plays a
244 complex role in the current information environment. The often cited “infodemic” [54] of false
245 and misleading information spreading online encompasses COVID-19 [36, 55], ECs [56, 57] and
246 the intersection of the two [45]. However, false and misleading information varies from
247 unintentionally incorrect misinformation to intentionally deceitful disinformation [58]. Distorted
248 science exemplified in this study by the extrapolation of published scientific findings to support
249 unsubstantiated claims about a prospective therapeutic role of nicotine during the COVID-19
250 pandemic were recalled and believed more among more frequent users of Twitter and YouTube,

251 but less among frequent users of Reddit. These findings suggest that the different characteristics
252 of specific social media platforms that enable and influence the ways users of such platforms
253 share and encounter information, i.e. technological affordances [59], may offer a useful
254 framework for examining the role of social media in both spreading and correcting problematic
255 information. The lack of traditional media gatekeepers on platforms like YouTube and Twitter
256 may allow misleading interpretations of these scientific studies to spread unchecked [34, 60].
257 Meanwhile, the moderated forums or subreddits encouraging lengthy discussions on Reddit may
258 facilitate a user-base that is more informed than social media platforms with restrictive character
259 limits and a lack of formal moderation [61]. Previous research suggesting many users view
260 Reddit as a trusted source of actionable health information [61, 62] suggests Reddit may have
261 utility in disseminating correct information to counter distorted science and other forms of mis
262 and disinformation. Thus, although complicit in the dissemination of distorted science about ECs
263 and nicotine, social media may also offer a crucial tool in reducing the impact of such
264 information. That said, it is also important to note that Reddit and Twitter were not used as
265 frequently as other platforms amongst our study participants. This is reflective of the greater
266 social media environment wherein Twitter and Reddit, although used more among younger
267 generations than older adults, fall behind leaders YouTube, Facebook and Instagram in
268 popularity [63].

269 It is also important to note that, when controlling for demographic differences, we
270 identified that non-Hispanic Black participants had higher odds of recall and belief of
271 misinformation and Hispanic participants had higher odds of reporting negative industry beliefs.
272 We hesitate to hypothesize a basis for these trends due to the small sample of racial and ethnic
273 minority participants surveyed in our convenience sample. That said, these findings emphasize

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274 the need for further research into understanding the racial and ethnic differences in the impact of
275 misinformation.

276 Finally, our finding that the tobacco industry’s reputation is likely improved by the
277 spread of distorted science has distinct regulatory implications. The prevalence of positive
278 beliefs related to the tobacco industry’s role in ending smoking, donating to charity, and that
279 nearly half of our sample (46%) believed that the tobacco industry was honest about the effects
280 of their products indicates that 18–34-year-olds are increasingly ambivalent about the role of the
281 tobacco industry in society. Unsubstantiated information about potentially therapeutic effects of
282 nicotine, framing ECs and other mass-marketed nicotine products as tools for “harm reduction,”
283 and efforts to distance nicotine from cigarettes in favor of likening nicotine use to caffeine from
284 a cup of coffee mirror old strategies used by tobacco companies to promote CCs [64]. For
285 example, one ad from Bidi stick states “a bidi stick a day keeps the pulmonologist away,” [65]
286 conflating the potential reduced harm with switching from CCs to ECs with objectively false
287 claims of pulmonary benefits of using the product. The tobacco industry continues to spend
288 significantly on corporate social responsibility campaigns [66, 67] and strategically promote
289 products as environmentally friendly [67, 68] or their brands as charitable [69]. Intervention
290 strategies highlighting deception and manipulation by the tobacco industry have been among the
291 most effective strategies for deterring tobacco use [70]. By positioning ECs as the necessary
292 antidote to CCs, the tobacco industry uses distorted science and other forms of misinformation to
293 mobilize public support against regulation of ECs; potentially leveraging their own past
294 deception to permit unchecked promotion of ECs to a generation of non-smokers. Previous
295 research supports the use of news literacy campaigns and expert correction as strategies for
296 combatting misinformation. Moreover, in addition to the importance of monitoring the channels

through which problematic information spreads to vulnerable subpopulations, the US Surgeon General's report on health misinformation highlights the importance of "prebunking" to inoculate the public to the sorts of misinformation they are likely to encounter [71, 72].

A crucial reason to monitor the spread of distorted science and other forms of misinformation about nicotine on social media is that beliefs about nicotine are associated with individual behavior, notably nicotine product curiosity, susceptibility, and use [5]. However, this research focuses on the relationship between distorted science and industry attitudes because efforts intended to mobilize political opposition to regulation on social media exemplified by hashtags like #wevapewevote or #flavorssavelives often rely on misinformation [73]. Such misinformation is problematic beyond the scope of behavior, as favorable public opinion is integral to the success of tobacco control policies [74-76]. It appears that more antagonistic views of the tobacco industry are tied to greater support for tobacco industry regulation [21]. There is substantial evidence supporting the problematic influence of misinformation on behavior in the context of nicotine and tobacco [4, 8, 9, 77]. However, future research should more closely examine the specific effects of distorted science on individual behavior as well.

Limitations

These data offer evidence of associations between self-reported social media use, beliefs, and recall in a convenience sample. Although we provide evidence of an association between use of specific social media platforms and recall and belief in mis and disinformation, we do not assess whether exposure to such information occurred on social media in general or any specific platform. Thus, while the proliferation of misinformation on social media is a well-documented phenomenon [35, 45], our data do not provide definitive evidence that misinformation is more

likely to spread on Twitter versus Reddit, but rather that Twitter users are more likely to recall and believe such information, whereas Reddit users are less likely.

As with any survey, inferences about causality or effect sizes at a population level are limited. Moreover, methods used to maintain data quality for online opt-in surveys such as the attention checks we used may pose further limitations to studying the people most susceptible to misinformation. Although it is best practice not to over-interpret responses from respondents screened out by such attention checks, we note that recall and belief of distorted science was significantly higher among those who failed them. Thus, methodological approaches to studying misinformation should account for the fact that the same inattentiveness we use to screen responses for surveys may also screen out misinformation-susceptible participants. Though our estimates likely differ from general population parameters, this study provides robust evidence that young adult EC users are more likely to recall and believe misinformation about the effects of the products they use. In addition to experimental designs better equipped to assess causality, future research should examine not only how social media spreads misinformation, but also how the characteristics that differ between platforms influence patterns of dissemination across platforms.

Additionally, self-reported measurements of social media use are limited [78]. We followed best practice recommendations in social media use measurement, however, there remain inherent limitations regarding how accurately people recall and report social media use which undoubtedly affect our results. To compensate for this limitation, we adopted a conservative approach in including all of the social media platforms in the same model, essentially controlling for use of all social media when estimating the odds ratio of any single platform. As a result, non-significant findings for misinformation on Facebook (for example)

342 should not be interpreted as suggesting such information does not exist on Facebook, but rather
343 that Reddit, Youtube, and Twitter, which were significant, are of higher priority with regards to
344 the dissemination of such information among this demographic. Future research using
345 unobtrusive measures like logs from big data sources are needed.

346 *Conclusions*

347 Public understanding of the health impact of nicotine is currently mired by uncertainty.
348 Although there is currently no significant evidence supporting therapeutic benefits of nicotine
349 use, misinformation ostensibly backed by “science” is being disseminated on social media and
350 potentially facilitating good will towards the tobacco industry. In light of a long-documented
351 history of interfering in the scientific process and disseminating misinformation about its
352 products, the role of the tobacco industry in disseminating this information merits close
353 monitoring, significant countering messaging, and proactive inoculation against potentially
354 harmful narratives.

355

356 **AUTHOR CONTRIBUTIONS**

357 NS conceptualized the project with guidance and oversight from BS. NS and EK developed the
358 survey instrument. NS completed the analysis. NS developed the manuscript with assistance
359 from EK, JB and BS. All coauthors reviewed and revised the final draft.

360 **COMPETING INTERESTS**

361 Authors have declared no conflicts of interest.

362 **FUNDING**

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364 not-for-profit sectors.

365 **DATA AVAILABILITY**

366 Data used in this study is housed at Truth Initiative and is not publicly available. Any inquiries
367 can be directed to the first author.

368 **ETHICS APPROVAL STATEMENT**

369 This study was determined exempt from review by a private review board, Advarra IRB,
370 (Pro00053405), as the research was conducted at a non-profit organization unaffiliated with an
371 institution. The study was determined exempt in accordance with the Department of Health and
372 Human Services regulations found at 45 CFR 46.104(d)(2). Specifically, as the information
373 collected from these adult participants could not be used to personally identify them or present
374 an undue risk by way of their responses.

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557 **TABLES:**

Table 1. Social media use by platform (N = 1225)

Platform	Have ever used	Use index ^a M (SD)
Facebook	78.90%	1.73 (1.13)
Instagram	67.00%	1.41 (1.15)
Reddit	28.50%	0.50 (0.09)
Snapchat	51.90%	1.14 (1.22)
TikTok	45.10%	0.88 (1.10)
Twitter	40.60%	0.65 (0.89)
Youtube	80.90%	1.43 (0.98)

^aUse index refers to an average of how often participants check, post, and respond to content on each platform on a four-point scale from anchored (0) “never” to (3) “often”

TABLE 2. SOCIAL MEDIA PLATFORM USE PREDICTING RECALL AND BELIEF IN MISLEADING INFORMATION

	Recall distorted science COVID-19			Recall distorted science general			Believe distorted science COVID-19			Believe distorted science general		
	OR	LLCI	ULCI	OR	LLCI	ULCI	OR	LLCI	ULCI	OR	LLCI	ULCI
FEMALE	0.45	(0.33	0.61)	0.67	(0.53	0.86)	0.50	(0.35	0.70)	0.63	(0.49	0.82)
NON-HISPANIC BLACK	2.00	(1.38	2.89)	<i>1.33</i>	<i>(0.96</i>	<i>1.85)</i>	2.46	(1.65	3.67)	1.44	(1.02	2.02)
HISPANIC	1.33	(0.90	1.98)	1.30	(0.93	1.83)	1.09	(0.69	1.72)	0.90	(0.64	1.27)
HS ^A	1.07	(0.78	1.46)	1.19	(0.94	1.50)	1.01	(0.72	1.41)	1.31	(1.03	1.66)
CURRENTECIG ^B	1.73	(1.25	2.39)	1.64	(1.29	2.09)	1.91	(1.36	2.67)	1.96	(1.54	2.50)
AGE	1.00	(0.96	1.03)	0.97	(0.94	0.99)	0.99	(0.95	1.02)	1.00	(0.97	1.02)
FACEBOOK	0.98	(0.84	1.14)	1.10	(0.97	1.23)	1.06	(0.91	1.24)	1.08	(0.96	1.22)
INSTAGRAM	1.01	(0.86	1.19)	1.00	(0.88	1.12)	0.98	(0.82	1.17)	0.99	(0.87	1.12)
REDDIT	0.86	(0.72	1.04)	1.06	(0.93	1.22)	0.72	(0.59	0.88)	0.92	(0.80	1.06)
SNAPCHAT	1.00	(0.87	1.16)	0.94	(0.85	1.05)	1.00	(0.86	1.16)	1.03	(0.92	1.15)
TIKTOK	1.11	(0.95	1.29)	1.05	(0.93	1.18)	0.97	(0.82	1.14)	<i>1.11</i>	<i>(0.98</i>	<i>1.25)</i>
TWITTER	1.21	(1.01	1.44)	1.12	(0.97	1.28)	1.26	(1.04	1.52)	<i>1.16</i>	<i>(0.99</i>	<i>1.35)</i>
YOUTUBE	1.06	(0.89	1.26)	0.97	(0.85	1.11)	1.32	(1.09	1.60)	0.97	(0.85	1.11)

95% CONFIDENCE INTERVALS ARE CALCULATED USING ROBUST STANDARD ERRORS. ODDS RATIOS IN ITALICS ARE
Marginally significant at $P < .1$ while those in bold are significant at $P < .05$. ^ADUMMY CODE FOR HAVING A HIGH
SCHOOL DIPLOMA/GED OR LESS EDUCATION. ^BDUMMY CODE FOR HAVING USED E-CIGARETTE IN THE PAST 30 DAYS

TABLE 3. RECALL AND ACCEPTANCE PREDICTING INDUSTRY BELIEFS

	Positive beliefs			Negative beliefs		
	OR	LLCI	ULCI	OR	LLCI	ULCI
FEMALE	1.05	(0.84	1.32)	1.13	(0.90	1.41)
NON-HISPANIC BLACK	1.02	(0.75	1.38)	1.07	(0.78	1.45)
HISPANIC	1.07	(0.77	1.48)	1.44	(1.07	1.96)
HS^A	0.97	(0.78	1.21)	0.63	(0.51	0.78)
CURRENTECIG	1.69	(1.35	2.12)	0.65	(0.52	0.82)
AGE	1.02	(0.99	1.04)	0.99	(0.97	1.01)
RECALL DISTORTED SCIENCE	1.20	(0.99	1.46)	0.98	(0.82	1.19)
COVID-19						
RECALL DISTORTED SCIENCE	1.26	(1.07	1.47)	0.99	(0.86	1.15)
GENERAL						
BELIEVE DISTORTED SCIENCE	1.61	(1.34	1.95)	1.05	(0.88	1.25)
COVID-19						
BELIEVE DISTORTED SCIENCE	1.28	(1.09	1.50)	1.18	(1.02	1.35)
GENERAL						

95% CONFIDENCE INTERVALS ARE CALCULATED USING ROBUST STANDARD ERRORS. ODDS RATIOS IN ITALICS ARE marginally significant at $P < .1$ WHILE THOSE IN BOLD ARE SIGNIFICANT AT $P < .05$. ^ADUMMY CODE FOR HAVING A HIGH SCHOOL DIPLOMA/GED OR LESS EDUCATION ^BDUMMY CODE FOR HAVING USED E-CIGARETTE IN THE PAST 30 DAYS

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For peer review only

STROBE Statement—Checklist of items that should be included in reports of *cross-sectional studies*

	Item No	Recommendation	Page	Line
Title and abstract	1	(a) Indicate the study’s design with a commonly used term in the title or the abstract	2	5
		(b) Provide in the abstract an informative and balanced summary of what was done and what was found	2	2-25
Introduction				
Background/rationale	2	Explain the scientific background and rationale for the investigation being reported	4-7	48-125
Objectives	3	State specific objectives, including any prespecified hypotheses	7	122-125
Methods				
Study design	4	Present key elements of study design early in the paper	7	129-132
Setting	5	Describe the setting, locations, and relevant dates, including periods of recruitment, exposure, follow-up, and data collection	7	129-135
Participants	6	(a) Give the eligibility criteria, and the sources and methods of selection of participants	7	129-135
Variables	7	Clearly define all outcomes, exposures, predictors, potential confounders, and effect modifiers. Give diagnostic criteria, if applicable	9-10	143-187
Data sources/measurement	8*	For each variable of interest, give sources of data and details of methods of assessment (measurement). Describe comparability of assessment methods if there is more than one group	9-10	143-187
Bias	9	Describe any efforts to address potential sources of bias	10	189-194
Study size	10	Explain how the study size was arrived at	7	129-135
Quantitative variables	11	Explain how quantitative variables were handled in the analyses. If applicable, describe which groupings were chosen and why	9-10	143-187
Statistical methods	12	(a) Describe all statistical methods, including those used to control for confounding	10	189-194
		(b) Describe any methods used to examine subgroups and interactions		n/a
		(c) Explain how missing data were addressed	7	132-135
		(d) If applicable, describe analytical methods taking account of sampling strategy		n/a
		(e) Describe any sensitivity analyses		n/a
Results				
Participants	13*	(a) Report numbers of individuals at each stage of study—eg numbers potentially eligible, examined for eligibility, confirmed eligible, included in the study, completing follow-up, and analysed	7	132-135
		(b) Give reasons for non-participation at each stage		n/a
		(c) Consider use of a flow diagram		n/a
Descriptive data	14*	(a) Give characteristics of study participants (eg demographic, clinical, social) and information on exposures and potential confounders	7-8	135-139
		(b) Indicate number of participants with missing data for each variable	7	132-

		of interest		135
Outcome data	15*	Report numbers of outcome events or summary measures	25	Table 1
Main results	16	(a) Give unadjusted estimates and, if applicable, confounder-adjusted estimates and their precision (eg, 95% confidence interval). Make clear which confounders were adjusted for and why they were included	26-27	Table 2, Table 3
		(b) Report category boundaries when continuous variables were categorized		n/a
		(c) If relevant, consider translating estimates of relative risk into absolute risk for a meaningful time period		n/a
Other analyses	17	Report other analyses done—eg analyses of subgroups and interactions, and sensitivity analyses		n/a
Discussion				
Key results	18	Summarise key results with reference to study objectives	11	223-228
Limitations	19	Discuss limitations of the study, taking into account sources of potential bias or imprecision. Discuss both direction and magnitude of any potential bias	14-15	289-314
Interpretation	20	Give a cautious overall interpretation of results considering objectives, limitations, multiplicity of analyses, results from similar studies, and other relevant evidence	15	315-321
Generalisability	21	Discuss the generalisability (external validity) of the study results	14	293-295
Other information				
Funding	22	Give the source of funding and the role of the funders for the present study and, if applicable, for the original study on which the present article is based	16	330

*Give information separately for exposed and unexposed groups.

Note: An Explanation and Elaboration article discusses each checklist item and gives methodological background and published examples of transparent reporting. The STROBE checklist is best used in conjunction with this article (freely available on the Web sites of PLoS Medicine at <http://www.plosmedicine.org/>, Annals of Internal Medicine at <http://www.annals.org/>, and Epidemiology at <http://www.epidem.com/>). Information on the STROBE Initiative is available at www.strobe-statement.org.